

							Product	Business Intelligence Dashboards	System Level: SIS & LMS Data Integration	Client Success & Support			Two-Way Text Messaging		
										Dedicated CSM	Train of Trainer (On-Campus, per Trainer)	Technical Support			
										\$5,000	\$15,000	\$5,000			
										30.00%	33.33%	30.00%			
							List Price	\$12,000	\$10,000				Pass-Through Cost		
							Discount	16.67%	100.00%						
	New Unduplicated Headcount	SBCTC Price: Total Unduplicated	SBCTC FTE's	SBCTC Price: FTE	UH/FTE		SBCTC Price	\$0	\$0	\$3,500	\$10,000	\$3,500		SBCTC College Subtotal	SBCTC College Total
							Lowest Price: College	Option Included							
Entity	299,719	\$10.50	143,982	\$22.25	%						Optional			No Options	With Options
Green River College	14,931	\$156,776	7,987	\$177,711	53.5%		\$156,776	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$163,776	\$173,776
Lower Columbia College	4,297	\$45,119	2,499	\$55,603	58.2%		\$45,119	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$52,119	\$62,119
Grays Harbor College	3,167	\$33,254	1,674	\$37,247	52.9%		\$33,254	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$40,254	\$50,254
Clark College	13,696	\$143,808	6,379	\$141,933	46.6%		\$141,933	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$148,933	\$158,933
Cascadia College	4,204	\$44,142	2,032	\$45,212	48.3%		\$44,142	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$51,142	\$61,142
Skagit Valley College	7,375	\$77,438	3,617	\$80,478	49.0%		\$77,438	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$84,438	\$94,438
Bellevue College	20,671	\$217,046	10,593	\$235,694	51.2%		\$217,046	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$224,046	\$234,046
Peninsula College	4,072	\$42,756	1,773	\$39,449	43.5%		\$39,449	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$46,449	\$56,449
Seattle Central College	12,088	\$126,924	5,241	\$116,612	43.4%		\$116,612	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$123,612	\$133,612
Bellingham Technical College	3,986	\$41,853	1,751	\$38,960	43.9%		\$38,960	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$45,960	\$55,960
Clover Park Technical College	6,174	\$64,827	3,609	\$80,300	58.5%		\$64,827	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$71,827	\$81,827
Columbia Basin College	10,915	\$114,608	6,066	\$134,969	55.6%		\$114,608	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$121,608	\$131,608
Wenatchee Valley College	5,344	\$56,112	2,632	\$58,562	49.3%		\$56,112	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$63,112	\$73,112
Pierce College Puyallup / Pierce College Fort Steilacoom	12,543	\$131,702	6,985	\$155,416	55.7%		\$131,702	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$138,702	\$148,702
South Seattle College	9,675	\$101,588	4,289	\$95,430	44.3%		\$95,430	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$102,430	\$112,430
Highline College	15,129	\$158,855	6,367	\$141,666	42.1%		\$141,666	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$148,666	\$158,666
South Puget Sound Community College	8,207	\$86,174	4,235	\$94,229	51.6%		\$86,174	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$93,174	\$103,174
Spokane Community College	14,766	\$155,043	7,105	\$158,086	48.1%		\$155,043	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$162,043	\$172,043
Everett Community College	16,686	\$175,203	6,976	\$155,216	41.8%		\$155,216	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$162,216	\$172,216
Tacoma Community College	10,201	\$107,111	5,531	\$123,065	54.2%		\$107,111	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$114,111	\$124,111
Centralia College	4,419	\$46,400	2,187	\$48,661	49.5%		\$46,400	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$53,400	\$63,400
Walla Walla Community College	6,458	\$67,809	3,434	\$76,407	53.2%		\$67,809	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$74,809	\$84,809
Edmonds College	15,463	\$162,362	6,135	\$136,504	39.7%		\$136,504	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$143,504	\$153,504
Lake Washington Institute of Technology	6,052	\$63,546	3,231	\$71,890	53.4%		\$63,546	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$70,546	\$80,546
Big Bend Community College	4,068	\$42,714	1,938	\$43,121	47.6%		\$42,714	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$49,714	\$59,714
Renton Technical College	7,617	\$79,979	3,162	\$70,355	41.5%		\$70,355	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$77,355	\$87,355
Bates Technical College	6,657	\$69,899	3,915	\$87,109	58.8%		\$69,899	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$76,899	\$86,899
Olympic College	8,938	\$93,849	4,806	\$106,934	53.8%		\$93,849	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$100,849	\$110,849
Spokane Falls Community College	6,179	\$64,880	3,315	\$73,759	53.6%		\$64,880	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$71,880	\$81,880
Whatcom Community College	7,812	\$82,026	2,906	\$64,659	37.2%		\$64,659	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$71,659	\$81,659
Yakima Valley College	6,792	\$71,316	3,542	\$78,810	52.1%		\$71,316	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$78,316	\$88,316
North Seattle College	12,074	\$126,777	3,922	\$87,265	32.5%		\$87,265	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$94,265	\$104,265
Shoreline Community College	9,063	\$95,162	4,148	\$92,293	45.8%		\$92,293	\$0	\$0.00	\$3,500	\$10,000	\$3,500	Pass-through	\$99,293	\$109,293
SBCTC Total	299,719	\$3,147,050	143,982	\$3,203,600			\$2,990,099	\$0	\$0	\$115,500	\$330,000	\$115,500		\$3,221,099	\$3,551,099